



NEWS ALERT

DATE: February 18, 2013
FOR IMMEDIATE RELEASE

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Vector Security® Announces insidePOS™

New offering incorporates video, point-of-sale data and monitoring to improve business performance.

Intelligent security solutions and analytics tailored for you.

PITTSBURGH, February 18, 2013 – Vector Security® in partnership with Risk Management Services Loss Prevention, LLC announced today a Point-of-Sale (POS) monthly service to address the rise in employee theft and provide a tool for customers to review data and analytics to improve business processes.

The offering entitled insidePOS™ is a point of sale monitoring service that helps spot cashier infractions as they occur – not days, weeks, or even months later. insidePOS™ leverages customer-identified triggers such as refunds, voided transactions, no sales, sales under one dollar and a host of other examples which can result in employee's friends and family sweet hearing, elaborate return schemes, or stealing directly from the cash registers.

"These triggers instantly create and transmit a video clip along with associated point of sale data relative to the event each time the identified event occurs." said Jim Close, Managing Partner at Risk Management Services Loss Prevention, LLC. "This solution allows the customer or our investigative team to intervene if warranted, virtually on a real-time basis."

Whether the intentions of their employees are dishonest or not, even untrained or unsupervised employees may be doing things incorrectly, which can impact customer inventory and auditing systems.

"insidePOS™ gives our customer a new level of transparency and control tied to the events that could impact their business on a daily basis." said Art Miller, VP of Marketing for Vector Security. "insidePOS™ is an intelligent security solution that businesses can tailor to their needs and deliver analytics that matter most to them."

While insidePOS™ will be officially introduced to the retail market at the Orgill Dealer Market in Orlando, FL from Feb. 21-23, the service is currently in use at Gordon's Ace Hardware in Chicago, IL.

"The concept of combining a camera system, POS data, and a monitoring service into one product offering is a concept that will revolutionize the industry." said Jeremy Melnick, Owner of Gordon's Ace Hardware. "Since deploying insidePOS™, the video clips have been used to train our

management team, fix loopholes in our POS security system, and our employees are subtly reminded that procedures must be followed or questions will be asked.”

Melnick adds, “I feel this service provides another level of control over my business and I can’t imagine running my company without it.”

About Vector Security

For more than 40 years, Vector Security, Inc. (www.vectorsecurity.com) has been a premier provider of intelligent security solutions tailored to the needs of the customer. Headquartered in Pittsburgh, the company offers a full suite of electronic security services for residential, business and national account customers across North America and the Caribbean through a network of branches and authorized dealers. Vector Security is a sister company of the Philadelphia Contributionship, a private insurance company founded in 1752, and currently provides cost-effective, technology-based security solutions to more than 260,000 homes and businesses.

About Risk Management Services Loss Prevention, LLC

Risk Management Services provides independent business operators that do not have their own in house loss prevention department with professional loss prevention, security and safety expertise. With over forty years of experience, Risk Management Services has proven expertise in helping independent hardware retailers with all of their loss prevention needs with a focus on overall improvement of margin and profitability. Their clients include numerous brand name multi-site retailers as well as independent operators and dealers.

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