



NEWS ALERT

DATE: August 20, 2013

FOR IMMEDIATE RELEASE

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Vector Security® Acquires Industry Retail Group

IRG provides the foundation for true business visibility through a single-source partner.

PITTSBURGH, PA, August 20, 2013 – Vector Security, Inc., a Top 10 integrator of physical security solutions for North American retailers and multi-site businesses, announces its acquisition of Industry Retail Group, Inc. (IRG) to accelerate the Company's move into the complete managed infrastructure and business intelligence space.

The acquisition of IRG leads the groundwork for business intelligence offerings and the expansion of services that provide turnkey solutions for retailers and multisite businesses.

Vector Security President and CEO Pam Petrow will assume leadership responsibility over IRG and Vector Security.

"Today, customers are seeking to leverage their existing broadband networks for more and more services – connectivity, analytics, technology testing, business intelligence and security," says Petrow. "Customers want broader insight and intelligence into their operations at all levels. This acquisition is the catalyst for us to define that new market segment and positions us to support the physical security and broadband infrastructure needs of our customers today and into the future."

"The move also sets us apart from other providers by allowing us to bring security solutions into a broadband-based, application-driven marketplace," she adds.

IRG is a Gartner-recognized provider of customized managed network services and an industry leader whose operational excellence has consistently outpaced industry standards. IRG currently addresses the growing needs of thousands of Fortune 1000 retailer sites, quick-serve restaurants and convenience store chains through the design, provisioning, logistics and deployment of networks.

"IRG brings the experience, technical expertise and passion to support the dynamic needs of retailers and multi-site companies to the Vector Security family," says Mike Luzio, CEO of IRG. "Together we have the opportunity to offer customers a modular platform that simplifies the management of their infrastructure and gives them actionable, real-time intelligence that is second to none. We look forward to proactively addressing our customers' unique needs for managed services and security."

Vector Security will continue to market the new managed network services solutions under the Industry Retail Group brand as a Vector Security company. Vector Security has retained all of the IRG employees as part of the acquisition and IRG will work closely with the Vector Security National Accounts teams located in Gainesville, VA. The IRG Corporate office will be headquartered in Warrendale, PA.

“Vector Security is a growing and stable company that is continually focused on meeting the needs of our customers.” says Petrow. “We welcome IRG, their employees and customers to the Vector Security family and look forward to doing great things – together.”

About Vector Security

For more than 40 years, Vector Security, Inc. (www.vectorsecurity.com) has been a premier provider of intelligent security solutions tailored to the needs of the customer. Headquartered in Pittsburgh, the company offers a full suite of electronic security services for residential, business and national account customers across North America and the Caribbean through a network of branches and authorized dealers. Vector Security is a sister company of the Philadelphia Contributionship, a mutual insurance company founded in 1752, and currently provides cost-effective, technology-based security solutions to more than 270,000 homes and businesses.

About Industry Retail Group

Industry Retail Group, Inc. (IRG) (www.industryretail.com) established in 2004 and based in Bethesda, MD is a Gartner-recognized, and VISA PCI DSS validated, provider of customized managed network services, offering a comprehensive portfolio of broadband and broadband-centric services targeted to retailers and other multi-site companies. IRG is single-source purveyor of managed IP communication, application and turnkey professional services; plug-in IRG applications such as Hotspot and Enterprise Wi-Fi solutions, Mobility, Hosted VoIP, and IP-based Video Surveillance to further leverage customers' broadband investments. IRG's client base includes Fortune 1000 retailers, quick-serve restaurants and convenience store chains.