



During 2004 our company has received significant industry recognition that began with being named SDM Magazine's 2003 Dealer Of The Year.

We were also recognized, or are scheduled to soon be, through additional print articles in Loss Prevention Magazine, Security Systems News, Retail Construction Magazine, SDM, Security Director News and Professional Retail Maintenance.

Clearly the industry is discovering something different and attractive about Vector Security, and it's the hard work and diligent performance of our employees that has moved Vector into the limelight.

More recently we reached another milestone when SDM Magazine published the results of the 14th Annual Top 100 companies ranking. While our company maintained its 2002 position, ranking 7th in the *overall rating*, we witnessed a sharp increase in our commercial ranking. That is quite extraordinary and worth speaking further about.

In addition to the *overall rating*, the SDM Top 100 also includes separate company rankings for residential and non-residential installations. Last year Vector Security ranked 9th in the commercial systems installations category, and in 2002 the *PURE NUMBER* of commercial systems installed measured and assigned this ranking. **This time however, we moved up to 2nd place right behind the industry's largest company.** In 2003 the *DOLLAR VALUE* of commercial systems installed was the key measuring factor.

John A. Murphy
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