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Vector Security Selected As SDM Magazine's Dealer Of The Year *Company Achieves Highest Electronic Security Industry Award*

PITTSBURGH, PA—January 15, 2004-- Vector Security has been selected as *Security Distributing Marketing Magazine's (SDM) 2003 Dealer of the Year*. Awarded each December, this honor is bestowed upon the electronic security company that displays the best overall performance in seven business categories including mission and purpose, primary and secondary market strength, customer base growth and stability, product diversity, financial stability, employee educational programs, and contributions made to the electronic security industry itself by corporate managers.

Vector competed against nearly forty industry contemporaries throughout the United States & Canada who were each vying for the coveted title. According to SDM Magazine the decision to select Vector was unanimous among the magazine's executive editorial staff; who also judge the competition.

SDM Magazine's editor Laura A Stepanek, said the selection of Vector was based upon the company's genuine service commitment to both its customers and employees. "Vector's application submission told the story of a body of professionals who work very purposefully to do the right thing for their customers and employees. Since 1992, Vector Security has grown from our industry's 20th ranked company to its 7th leading company. Most importantly however, the company has achieved a status that has earned respect from both its industry peers and its customers alike, reaching \$108M in revenues during 2003".

But growth alone is not the primary emphasis of the company's mission. According to Vector Security President John A Murphy it's quality instead. "The relationship between our customers and our

company is predicated upon providing a highly personalized service. We are charged to protect the things our customers cherish the most, and that's a responsibility that we don't take lightly".

John Murphy adds that it's also private ownership that helps the company achieve the results it wants. "We are privately held by The Philadelphia Contributionship, a fire insurance company founded by Benjamin Franklin in 1752. No other electronic security company shares our rich history of protection and service. Today, over 250 years later, we're essentially in a very similar business to what our corporate forefathers first began, but based around electronic technology." Vector also derives its sense of corporate independence and self-direction from its forefathers, three of whom, including Ben Franklin, Robert Morris and John Morton were original signers of the Declaration Of Independence.

Vector Security operates 24 branch office locations throughout the Mid Atlantic States, and 5 business divisions including National Accounts, Builder Services, Authorized Dealer, Corporate Acquisitions and Vector Security Patrol. To find out more about Vector Security and this company milestone, please log onto www.vectorsecurity.com.

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