

For Immediate Release



For Additional Information Please Contact...

David Merrick
Marketing Director
Vector Security, Inc.
800-222-6565 Ext: 3144
dlmerrick@vectorsecurity.com

Jennifer Petrock Raspanti
PR/Marketing Coordinator
Vector Security, Inc.
724-779-8800 Ext: 1238
jlraspanti@vectorsecurity.com

Vector Security's National Accounts Division Continues Its StaR Point Expansion Plan

Newest location will service the Northeast U.S., house video sales hub and Vector's Authorized Dealer program

Vector Security's National Accounts Division is continuing with the second phase of its StaR Point expansion plan. The plan, first launched in 2005, placed regionally-based offices in strategically located areas of the country. Now, with two of its initial StaR Point offices fully operational in Newport Beach, CA and Dallas, TX, Vector opened its third StaR Point office in Boston, MA during March of 2006.

Jim Shepherd, Manager of Field Operations cites the following, "Opening the California and Texas offices has enabled Vector to provide even quicker and more efficient technical assistance to our customers." While we originally planned this as an expansion project, it became more of a regionalization project as it progressed. The project has been designed to reduce the degree of separation between the NAD project managers, their existing and prospective customers, and their nationwide network of Technical Service Providers (TSPs). As both our customer locations and TSP base grew, we realized that directing our overall operations from our National Service Center would reach a point where we would need greater field presence to maintain our effectiveness.

This office will also support Vector's retail-centric video surveillance technology program entitled VectorVision™. Jim Rao, Vector's Director of Video Technologies, will utilize this facility to host a complete video demonstration training center where retailers can learn more about new video technologies, compare

newer operating platforms to those currently in use by their companies, and even use the facility to help train their loss prevention staffs.

The Boston StaR Point office is the first one of the initial three that will serve a dual role for Vector. Alongside the National Accounts Division, this office will be home to staff members from Vector's Authorized Dealer Division headed by John Madden. Vector has been operating in the New England area since 2001 and serves the residential market through a series of select authorized dealers located in New England. According to Madden, "Since we have such a high density of dealer-based customers in New England, we wanted to also regionalize select portions of the corporate resources that serve the dealer program, by bringing these resources closer to our dealers and their customers. Our new Authorized Dealer staff, working out of this StaR Point office, is expected to fulfill that desire."

Vector is planning to open a fourth StaR Point office in the Mid-West U.S. in late 2006.