

For Immediate Release



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Vector Security's National Accounts Division Opens its Fourth StaR Point Office

Manassas, VA: Vector Security's National Accounts Division is continuing with the fourth phase of its StaR Point expansion plan. With three offices fully operational in Newport Beach, CA; Dallas, TX; and Boston, MA; Vector opened its fourth office in Chicago, IL.

The goal of Vector Security's expansion plan is to reduce the degree of separation between the NAD project managers, their existing and prospective customers, and their nationwide network of Technical Service Providers (TSPs). As both its customer locations and TSP base grew, Vector realized that it would need greater field presence to maintain its effectiveness. In response, it developed this plan to place regional offices in strategic locations across the country, so that its customers can continue to receive the level of service to which they have been accustomed.

Vector's newest StaR Point office will follow the sales direction of Ms. Katie Kuhl, who was recently promoted to National Accounts Manager for this Midwest region. Ms. Kuhl joined Vector Security in 2004 as a member of Vector's sales staff; she was promoted to Account Representative in August of 2005. Since that time, Ms. Kuhl has been primarily responsible for several key national accounts customers, concentrating her efforts on developing stronger working relationships with her customers' loss prevention and construction departments. Ms. Kuhl's efforts are based on implementing better communication and quality control procedures through regular interaction with on site engineers, architects and contractors, as well as Vector project managers and technicians; and industry knowledge gives her a broad perspective to meet the needs of our existing and prospective customers in the Midwest region.

In addition to Ms. Kuhl, the office is staffed by David Stanko, Installation Manager. Mr. Stanko has 18 years of National Accounts experience with various companies in the security industry. He has held both project management and operations roles, and is proficient at burglar and fire alarm systems, CCTV and access control. Vector also plans to add project management and office administration for the Midwest region.

About Vector Security: Vector Security is ranked 6th in the electronic industry according to SDM Magazine's 15th Annual Top 100 companies, and placed 2nd in commercial installation revenues in the same ranking. The company operates a branch office network of 22 offices located within nine Mid-Atlantic States and five divisions. To find out more about Vector Security please log onto www.vectorsecurity.com.

About Vector Security's National Accounts Program: Vector Security's National Accounts Division is a leading provider of electronic security, fire alarm, video surveillance and access control services to multi-site retailers and distribution facilities throughout North America, Hawaii and Puerto Rico. Signature services include VectorVision™, a full range of video surveillance products and services, and InSite™, the only *real-time* building alarm management system. For more information, please log onto http://www.vectorsecurity.com/04_national1.htm.