



**A Dealer Program  
That's *A Perfect Fit***

**Become a Vector Security Authorized Dealer**



## THINKING ABOUT JOINING A DEALER PROGRAM?

If you're an independent alarm company looking to partner with an established, financially stable security company that can offer you the resources to grow your business, the Vector Security Authorized Dealer Program may be a perfect fit for you.

As an authorized dealer, you'll benefit from technical and marketing support; a portfolio of the latest solutions in security technology; lucrative, fast and dependable funding; and an affiliation with one of the most well-respected electronic security companies in the industry.

You'll become an extension of our family and our commitment to delivering intelligent security solutions tailored to the unique needs of each customer.

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"The Vector Security Dealer Program is like family...there is a strong sense of connection, support and belonging from the start. This is a great program backed by a great team of people. I am honored to be a Vector Security dealer."

– Michael Bradshaw, Maximum Security Solutions

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# ABOUT US

Vector Security provides intelligent security solutions tailored to the needs of the customer. We don't believe in one-size-fits-all security systems. Our security experts ask the right questions, listen, and then customize the right mix of products and services to meet each customer's needs. And if those needs happen to change, we'll be there to make sure their security solution fits them every step of the way, no matter what stage of life they are in.

**We provide exceptional customer experiences, from design to installation to service. Our security solutions include:**

- Burglar and fire alarms
- Video surveillance
- Mobile technologies
- Energy Management

The Vector Security Authorized Dealer program seeks quality companies that can deliver a high level of customer service consistent with the Vector Security brand. As an authorized dealer, you'll enjoy one of the most lucrative, fastest funding compensation plans in the industry. You'll also gain access to unparalleled support and a range of security solutions that fit your customers' security needs perfectly.



“Our ability to exponentially increase our footprint in the markets we serve is a direct reflection of the values and integrity of being a member of the Vector Security Family. We have never been as proud to place a yard sign in a customer's yard as we are that of Vector Security's – in our hearts we know it is what's behind the sign that counts.”

Bobby Johnson, AVSX Technologies

# WHY CHOOSE VECTOR SECURITY?

**There are many rewards that come with being part of the Vector Security Authorized Dealer Program:**

- Strong brand presence and corporate identity – Vector Security has an established presence in the marketplace. Our customers know us as being a dependable, relationship-driven company.
- No overcrowding – Our program sets dealer limits to avoid overcrowding and direct dealer-to-dealer competition. Realistic production goals are established to help you reach your greatest potential.
- Branch office support – Instead of competing against the dealer base, our branch offices support you through ongoing service support, as well as technical assistance.
- Marketing support – We can support your sales efforts with branded materials and other marketing tools.
- Special equipment pricing – Take advantage of pricing agreements we have with many equipment manufacturers.
- Technical guidance – Whether you need minimal or extensive training, we can customize a training program to meet your company's individual requirements.

When you become a Vector Security Authorized Dealer, you become part of our family. You'll receive the technical and marketing support you need to deliver an exceptional customer experience. At Vector Security, we put our focus squarely on the customer and we'll give you the tools to do the same!



“We've done tens of thousands of accounts with Vector Security. It has been a fantastic relationship. Their management and staff are organized, responsive and a pleasure to work with. You simply cannot put a price tag on that.”

– Allen Bolen, CEO AMP Security

# OUR COMPENSATION PROGRAM

We've combined the industry's highest payment multiples with instant access to funding. You even have the opportunity to earn bonus revenue!

## Three levels of payment multiples

Earn higher payment multiples for customers that have high credit scores.

Then earn comparatively higher multiples for a wider range of credit score customers.

Earn even more when your customer agrees to Electronic Funds Transfer (EFT) payments.

## No waiting for payday

Our Quik-Pay program means you'll get paid in five days or less.

## Bonus multiples

Receive additional multiples for accounts generated after reaching specific production levels at key intervals.

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"What I enjoy most about the Vector Security Authorized Dealer Program is the integrity of the dealer team. The advice I would give to others looking for the right dealer program would be to look at the values of the Vector Security program – quality, integrity and genuine customer care! If that resonates with your own views, then Vector Security is the place to be."

– Ed Glidden, First Choice Security

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# AWARD-WINNING MONITORING SERVICES

Our Monitoring Centers can monitor components from a variety of equipment manufacturers. So if you have established equipment supply resources, you'll be able to maintain those relationships.

## Your customers benefit from our award-winning monitoring:

- **We own and operate our Monitoring Center** so we have total control.
- **Uninterruptible power supplies** ensure continuous monitoring.
- **False alarm protocols** let authorities know the need for a response is real so help can be on its way quickly.
- **Experienced operators** respond with speed and accuracy, dispatching help within minutes.

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"Vector Security sets the standard of excellence that I've always hoped for. I am honored to work with such a fine organization. Speaking from many years in the business, I am truly satisfied with every aspect of their program."

– Noel Pittman, Provision

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## Do you think your company would be a perfect fit?

If you're interested in becoming a Vector Security Authorized Dealer, here are your next steps:

- Complete the application packet that accompanies this brochure.
- Submit your application packet to: [dealerprogram@vectorsecurity.com](mailto:dealerprogram@vectorsecurity.com)
- If you need more information, contact Dealer Support at 1-866-818-7317 x1801.





Intelligent security *tailored for you.*<sup>SM</sup>

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